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Your guide to excelling in the complex role of a special education administrator The job of the administrator of special education is arguably one of the most difficult in a school district—and that complexity can be overwhelming. It requires an aspect of every administrative job in the district, including budgets, human resources, student advocacy, and curriculum and assessment. Written by two veteran special education administrators with more than 100 years of combined experience, this book shows current and aspiring special education administrators how to excel in the many demanding areas of their position, allowing them to be effective administrators and educational leaders. Among the many topics included in the book are The importance of visibility in the form of face-to-face interactions to assist staff, students, and building principals The importance of parents in the process The significance of confidentiality, due process, program development, and working with advocates Insight into decision-making and relationship-building A critical tool in any special education administrator's box, as well as building administrators, central office administrators and school committee members, this book provides practical and friendly advice for a difficult but critical job. The Canadian Almanac & Directory is the most complete source of Canadian information available - cultural, professional and financial institutions, legislative, governmental, judicial and educational organizations. Canada's authoritative sourcebook for almost 160 years, the Canadian Almanac & Directory gives you access to almost 100,000 names and addresses of contacts throughout the network of Canadian institutions. Are you more afraid of success than failure? Do you undervalue your worth? Are you unaware of the limitations that keep you from flourishing in your life, work, and relationships? A major reason why people don't thrive is because we're focusing on the wrong things?on keeping up rather than waking up to what matters most. In The Thriver's Edge, master executive coach and transformational leadership expert Dr. Donna Stoneham uses her powerful THRIVER model to help readers uncover the beliefs and fears holding them back from more fully expressing their gifts. Page by page, Dr. Stoneham explores the many ways to develop and integrate the seven keys—trust, humility, resilience, inner direction, vision, expansiveness, and responsibility—that lead to thriving, illustrating her points with personal stories and inspirational examples of various people who have flourished in the midst of adversity. At the end of each chapter, powerful reflection questions and practices encourage readers to put these seven keys into practice. Practical, applicable, and transformative, The Thriver's Edge is a “coach in a book” that teaches readers to unleash their potential, fulfill their dreams and offer their best to the world. InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects. Directory is indexed by name (parent and subsidiary), geographic location, Standard Industrial Classification (SIC) Code, and corporate responsibility. “A clear and crisply written account of machine intelligence, big data and the sharing economy. But McAfee and Brynjolfsson also wisely acknowledge the limitations of their futurology and avoid oversimplification.” —Financial Times In The Second Machine Age, Andrew McAfee and Erik Brynjolfsson predicted some of the far-reaching effects of digital technologies on our lives and businesses. Now they've written a guide to help readers make the most of our collective future. Machine | Platform | Crowd outlines the opportunities and challenges inherent in the science fiction technologies that have come to life in recent years, like self-driving cars and 3D printers, online platforms for renting outfits and scheduling workouts, or crowd-sourced medical research and financial instruments. This guide is designed for businesses seeking professional assistance in filling key positions. Material is arranged by method of payment (retainer or contingency), by geographical area, and by alphabetical list of key principal officers of recruiting firms. This principal source for company identification is indexed by Standard Industrial Classification Code, geographical location, and by executive and directors' names. PCMag.com is a leading authority on technology, delivering Labs-based, independent reviews of the latest products and services. Our expert industry analysis and practical solutions help you make better buying decisions and get more from technology. Introduction : the "long voyage of discovery" -- The big stuck in state capability -- Looking like a state : the seduction of isomorphic mimicry -- Premature load bearing : doing too much too soon -- Capability for policy implementation -- What type of organization capability is needed? -- The challenge of building (real) state capability for implementation -- Doing problem-driven work -- The searchframe : doing experimental iterations -- Managing your authorizing environment -- Building state capability at scale through groups. A unique listing of over 3000 sources of disaster-recovery help, divided into over 355 categories - from smoke-odor counteracting and trauma counselors to emergency-food-kits, and software for disaster-planning. Managing business processes must be a priority for organizations that want to be innovative and profitable. But despite their importance, many public and private organisations delegate the managing of process projects to information technology specialists who may not know what's truly best for the business. Richard Stoneham, managing director of Business Processes Australia, argues that business leaders need to lead process programs that own these process projects. Learn how to: - lead a process program to deliver strategic outcomes; - understand how the program manages process projects; - reap targeted business benefits by implementing innovative end-to-end process design; - optimise for the whole enterprise, by pursuing cross-functional process design; - access detailed methods and techniques for process program and project leaders - pick the right information technology applications. Don't fall into the trap of thinking that processes are not of interest to you and should be left to operational managers. They're strategically important, and you need to understand modern process innovation to lead your team effectively. Once you take ownership of delivery of business processes, you'll collaborate better with information technology specialists and others in your organisation. The end result will be supportive customers, improved efficiency, better morale, robust profits and growth capacity. "The best sales book of the year" — strategy+business magazine That gap between your company's sales efforts and strategy? It's real—and a huge vulnerability. Addressing that gap, actionably and with attention to relevant research, is the focus of this book. In Aligning Strategy and Sales, Harvard Business School professor Frank Cespedes equips you to link your go-to-market initiatives with strategic goals. Cespedes offers a road map to articulate strategy in ways that people in the field can understand and that will fuel the behaviors required for profitable growth. Without that alignment, leaders will press for better execution when they need a better strategy, or change strategic direction with great cost and turmoil when they should focus on the basics of sales execution. With thoughtful, clear, and engaging examples, Aligning Strategy and Sales provides a framework for diagnosing and managing the core levers available for effective selling in any organization. It will give you the know-how and tools to move from ideas to action and build a sales effort linked to your firm's unique goals, not a generic selling formula. Cespedes shows how sales efforts affect all elements of value creation in a business, whether you're a start-up seeking to scale or an established firm looking to jump-start new growth. The book provides key insights to optimize your firm's customer management activities and so improve selling and strategy. One of Forbes's Top Ten Technology Books of the Year How to redesign 'big, old' companies for digital success—featuring a survey of 300+ business leaders and 30+ global organizations, including Amazon, Uber, LEGO, Toyota North America, Philips, and USAA. Most established companies have deployed such digital technologies as the cloud, mobile apps, the internet of things, and artificial intelligence. But few established companies are designed for digital. This book offers an essential guide for retooling organizations for digital success through 5 key building blocks: • Shared Customer Insights • Operational Backbone • Digital Platform • Accountability Framework • External Developer Platform In the digital economy, rapid pace of change in technology capabilities and customer desires means that business strategy must be fluid. As a result, business design has become a critical management responsibility. Effective business design enables a company to quickly pivot in response to new competitive threats and opportunities. Most leaders today, however, rely on organizational structure to implement strategy, unaware that structure inhibits, rather than enables, agility. In companies that are designed for digital, people, processes, data, and technology are synchronized to identify and deliver innovative customer solutions—and redefine strategy. Digital design, not strategy, is what separates winners from losers in the digital economy. Designed for Digital offers practical advice on digital transformation, with examples that include Amazon, BNY Mellon, DBS Bank, LEGO, Philips, Schneider Electric, USAA, and many other global organizations. Drawing on 5 years of research and in-depth case studies, the book is an essential guide for companies that want to disrupt rather than be disrupted in the new digital landscape. 24 Steps to Success! Disciplined Entrepreneurship will change the way you think about starting a company. Many believe that entrepreneurship cannot be taught, but great entrepreneurs aren't born with something special – they simply make great products. This book will show you how to create a successful startup through developing an innovative product. It breaks down the necessary processes into an integrated, comprehensive, and proven 24-step framework that any industrious person can learn and apply. You will learn: Why the “F” word – focus – is crucial to a startup's success Common obstacles that entrepreneurs face – and how to overcome them How to use innovation to stand out in the crowd – it's not just about technology Whether you're a first-time or repeat entrepreneur, Disciplined Entrepreneurship gives you the tools you need to improve your odds of making a product people want. Author Bill Aulet is the managing director of the Martin Trust Center for MIT Entrepreneurship as well as a senior lecturer at the MIT Sloan School of Management. For more please visit <http://disciplinedentrepreneurship.com/>

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