

INTRODUCING THE NEW



SALES NAVIGATOR

The screenshot displays the LinkedIn Sales Navigator interface. At the top, there is a search bar with the text "Search for people & companies..." and a "Lead builder" button. Below the search bar, the profile for "SolarDish" is shown, including its logo, name, location ("Tampa, Florida Area"), and employee count ("501 - 520 employees"). A "45 Leads" indicator and a "Save" button are also visible.

The main content area is divided into three tabs: "Lead recommendations" (selected), "How you're connected (25)", and "via TeamLink™ (25)". Under "Lead recommendations", there are five lead cards, each featuring a profile picture, name, title, location, and a "Save as lead" button. The leads are:

- Trevor Gray, Quality Manager, Tampa, Florida Area
- Jennifer Chen, VP of Sales, Tampa, Florida Area
- Brian Wu, IT Administrator, Tampa, Florida Area
- Shay Raine, CEO, Tampa, Florida Area
- Genelle Taylor, SVP of Sales, Tampa, Florida Area

Below the lead cards, there is a section for "450 employees on LinkedIn. See all employees" and a filter option "Based on your sales preferences". At the bottom, a "New potential lead at SolarDish" section shows a lead card for Joanne Dawn, Senior Marketer at SolarDish, and a "Filter your updates" section with an "All updates" button.

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