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First published in 1913, Richard Parry's Valuation and Investment Tables has since become an essential tool for students and professionals in the study and practice of valuation and appraisal. The book provides a comprehensive set of some 30 different valuation and investment tables in one volume. In practice today, calculations are required for a variety of purposes which often justify more than one approach. With this in mind, Internal Rates of Return tables have been retained in a modified form. Using these tables, both growth and non-growth scenarios can be analysed for a more detailed appraisal of specific freehold property investments and to provide a basis for more in-depth investment advice. The Life Tables have been removed and replaced with a guide to calculating life interests from up to date census data. Although the tables will be used mainly by students and practising surveyors, they will also be useful to accountants and others concerned with various types of investment and financial calculations. That the book has reached its centenary year and thirteenth edition is a testament to its acclaim by the valuation and property professions in an era of calculators, smartphones and sophisticated spread sheet software and furthermore a tribute to the historical importance of Parry's original vision and continued legacy. In celebration of this milestone year there will be a limited edition leather slip cased version of the book available. A practical and hands-on study of the laws affecting real property, Marianne Jennings's REAL ESTATE LAW continues to bring to life the law of real estate ownership, transfer, and development while examining the day-to-day transactions of the real estate marketplace. Continuing her tradition of lively case selection and clear discussion of the rules and regulations of real estate, this text has been praised for its practical approach in assisting students as well as real estate professionals to recognize, prevent, and solve legal problems in this exciting field. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. For more than forty years, Modern Real Estate Practice has set the industry standard for real estate education, with over 50,000 copies sold every year and over 3 million real estate professionals trained. Now, in this exciting new edition, Modern Real Estate Practice continues that tradition of excellence. Includes a test-building CD-ROM and URLs for key government and professional association websites. Combining the latest state specific information with solid industry fundamentals, this user friendly text gives students a strong foundation for a career in real estate."California Real Estate Principles comes loading with instructor resources and extra features to enhance the student learning experience and make teaching the class easier than ever.This new fifth edition has been updated for 2004.Chapters include: Introduction Part 1: Teaching Outlines \*Chapter 1 The Business of Real Estate \*Chapter 2 The Nature of Real Property \*Chapter 3 Ownership of Real Property \*Chapter 4 Transferring Real Estate \*Chapter 5 Encumbrances \*Chapter 6 The Law of Agency \*Chapter 7 Contracts \*Chapter 8 Financing Real Estate \*Chapter 9 Government-Sponsored and Other Financing \*Chapter 10 Escrow and Title Insurance \*Chapter 11 Real Estate Taxation \*Chapter 12 Landlord and Tenant \*Chapter 13 Real Estate Appraising \*Chapter 14 Residential Design and Construction \*Chapter 15 Government Control of Land Use Part 2: Chapter Quizzes and Exams, including a Math Appendix Quiz (you need a PIN number to access this file) \*Chapter Midterm Exams (you need a PIN number to access this file) and Comprehensive Chapter Exam. Part 3: Answer Keys \*Answer Keys for All Quizzes and Exams (you need a PIN number to access this file) Part 4: PowerPoint Slides This state-specific principles book provides over 800 practice questions as well as other tools to help students review and practice what they have learned. Other features include a matching key term review and a comprehensive math chapter. Completely updated, this best-selling principles book introduces the fundamentals of Real Estate unlike any other, providing the user with a solid understanding of the real estate

industry. Jacobus uses a readable yet authoritative approach making it a user-friendly resource for acquiring the knowledge to pass the licensing exam. + New and expanding concepts in the field are provided throughout.+ Key chapters dealing with the financial aspects of real estate now include new information based on current changes and trends in the marketplace -- Lending Practices, The Loan and the Consumer, Sources of Financing, and Types of Financing - essential for understanding the industry. “One of the year’s most important books, a gripping meticulously reported account of the rise of one of the world’s most notorious street gangs.” —Mitch Weiss, Pulitzer Prize winner Winner of the Lukas Prize An NPR Best Book of the Year The MS-13 was born from war. In the 1980s, Alex and his brother fled El Salvador for the US and formed the Mara Salvatrucha Stoners. Initially bound by a love of heavy metal music, the group soon took on a harder edge, selling drugs, stealing cars and killing rivals. Gang members like Alex were incarcerated and deported. But in the prison system, the group only grew stronger. Today, MS-13 is one of the most infamous street gangs on earth—and also largely misunderstood. Longtime organized crime investigator Steven Dudley brings readers inside the nefarious group to tell a broader story of flawed US and Central American policies and the exploitative, unequal systems that shape them. “A remarkable feat of reporting; the ways in which the United States is complicit in the creation and preservation of MS-13 might well keep you awake deep into the night, as it did me.” —Rachel Louise Snyder, author of No Visible Bruises “By detailing the experiences of gang members and victims alike, he anatomizes the complex, fluid dynamics of this elusive transnational network. A startling book.” —Patrick Radden Keefe, New York Times—bestselling author of Rogues: True Stories of Grifters, Killers, Rebels and Crooks “The definitive account of MS-13 . . . An outstanding book for true crime readers.” —Library Journal (starred review) Warren the 13th sets sail on his final adventure in this lushly illustrated middle grade series in the spirit of Edward Gorey and Lemony Snicket. In this final story of Warren’s thrilling adventures, the young manager is adjusting to the demands of running a floating hotel and is planning his thirteenth birthday party. But then disaster strikes! The Warren Hotel is shipwrecked on a strange island, and Sketchy is kidnapped! Warren and his crew of friends set off on a daring rescue mission across the high seas, where they meet a delightful new cast of characters that includes wizened pirates, a sea witch, and a talking clam. As Warren pursues his many-tentacled friend’s kidnappers, he will learn the truth of Sketchy’s mysterious origins—as well as one final secret of his beloved Warren Hotel. Once again, readers can expect mesmerizing illustrations on every page, along with plenty of riddles, puzzles, and adventure galore! Goya was born in 1746. By the time he was 47 he was the highest paid and most famous artist in Spain, had gone profoundly deaf and six of his seven children had died. Bestselling author Doetsch returns with this pulse-pounding thriller. A man is given the chance to go back in time in one hour increments to prevent the murder of his wife—a crime the police think he committed. 2018 Axiom Business Book Award Winner, Gold Medal Stop Selling! Start Solving! In Ninja Selling, author Larry Kendall transforms the way readers think about selling. He points out the problems with traditional selling methods and instead offers a science-based selling system that gives predictable results regardless of personality type. Ninja Selling teaches readers how to shift their approach from chasing clients to attracting clients. Readers will learn how to stop selling and start solving by asking the right questions and listening to their clients. ?Ninja Selling is an invaluable step-by-step guide that shows readers how to be more effective in their sales careers and increase their income-per-hour, so that they can lead full lives. Ninja Selling is both a sales platform and a path to personal mastery and life purpose. Followers of the Ninja Selling system say it not only improved their business and their client relationships; it also improved the quality of their lives. Rigorous yet practical, "Real Estate Finance and Investments" has been the leading real estate finance and investments text for over 25 years, consistently setting the standard for currency and coverage in real estate finance and investments textbooks.. . The 13th edition continues to provide students with the tools they need to understand and analyze real estate markets and the investment alternatives available to both debt and equity investors. New content and problems addressing current trends in real estate finance and investments have been seamlessly incorporated into the text, without disrupting the material and organization instructors have relied on in past editions.. The 12th edition of this textbook has been revised and reorganized significantly for greater clarity, coherence and consistency. Coverage includes emerging issues such as the impact of automated valuation models on the appraisal industry; the new emphasis on extraordinary assumptions and hypothetical conditions in recent revisions of standards of professional practice; and important data sources. For both novice appraisers and established practitioners. c. Book News Inc. Real Estate Finance & Investments is today's most indispensable, hands-on look at the increasingly vital arena of real estate partnerships, secondary mortgage markets, and fixed- and adjustable- rate mortgages. Updates to this edition include completely revised coverage of REITs, expanded coverage of CMBS, more detail on how underlying economic factors affect property value, and short readings based on current events. Feel right at home with the real estate license exam To get your foot in the door of the competitive real-estate trade, your first port of call is passing your state exam. Real Estate License Exams For Dummies gives you the building blocks to help you succeed in order to get moving in this lucrative career. It'll guide you through the latest information on contracts, deeds, appraisals, leasing, and mortgage types—plus four complete practice tests to make sure

you know your way around the real thing. Written in a friendly, step-by-step style by expert instructor John A. Yoegel, it offers proven test-taking strategies and study techniques that will help you negotiate the big day and have you signing on the dotted line to make that first big sale in no time! Take 4 complete practice tests with answers Access real estate laws for all 50 states Get grounded in real estate terminology Study on-the-go with flashcards If you want to move quickly into your dream career, there's really no better key than this trusted, bestselling guide! Textbook for the Florida Real Estate Sales Associate Pre-License course. Both authoritative and specific to unique real estate practices of Texas, TEXAS REAL ESTATE covers everything you need to master knowledge of Texas real estate. From brokerage, appraisal, financing, contract, closing and investments, the core-topics of real estate are thoroughly covered. You'll learn about land descriptions, rights and interests, fair housing, taxes, leases, condominiums, zoning, licensing and the use of computers in real estate. A #1 New York Times bestseller, *The Thirteenth Tale* is part contemporary, part historical with mysterious threads about family secrets and the magic of books and storytelling weaving the two together. All children mythologize their birth . . . So begins the prologue of reclusive author Vida Winter's collection of stories, which are as famous for the mystery of the missing thirteenth tale as they are for the delight and enchantment of the twelve that do exist. The enigmatic Winter has spent six decades creating various outlandish histories for herself. Now old and ailing, she at last wants to tell the truth about her extraordinary past. She summons biographer Margaret Lea, a young woman who is struck by a very curious parallel between Winter's life and her own. As Vida exposes the history she meant to bury for good, Margaret is mesmerized. It is a tale of gothic strangeness, of a remote estate, feral children, a governess, a ghost, and a devastating fire. In this love letter to reading, Diane Setterfield will keep you guessing, make you wonder, move you to tears and laughter and, in the end, deposit you breathless yet satisfied back upon the shore of your everyday world. Transform your real estate business into a sales powerhouse In *The High-Performing Real Estate Team*, experienced real estate coach Brian Icenhower shares the systems and secrets of top real estate agents and brokerages. The book offers actionable systems and processes that can be immediately implemented to take you, your fellow agents, and your team or brokerage to the next level. Focusing on the 20% of activities that drive expansion, this book shows you how to create renewed enthusiasm, productivity, engagement, and exponential growth at your real estate team. With this book, you will: Discover how to create a viral goal that spreads throughout your team and drives change Learn to focus on core activities that result in the majority of your growth and productivity Cultivate personal responsibility with public accountability and accelerate growth with a custom team dashboard that measures metrics for success Written for real estate agents, teams, brokerages and franchise owners, *The High-Performing Real Estate Team* is an indispensable resource that will guide you toward growth while providing you with the resources and downloadable materials to reach your goals faster. New York City's Lower East Side was a well-known landing strip for recent arrivals in the United States. For more than a century it was home to thriving communities of artists, radicals and working class families. In a gripping series of fictionalized accounts, political artist Seth Tobocman illustrates the L.E.S. of the late 80s an era of homelessness and gentrification, ACT UP and the AIDS epidemic, tent cities and squatted apartment buildings, street brawls between punks and skinheads and, above all, an emerging gulf between rich and poor. " This book provides insights into commercial and residential real estate markets in one of the world's fastest growing regions: South Asia. Despite being the growth leader of the future, South Asia is among the "least integrated" regions with a large need for real-estate-specific information and knowledge. Scholars and industry practitioners from a variety of backgrounds come together to provide pan-regional and country-specific insights into—amongst others—institutional, economic and real estate market characteristics, real-estate-specific legislation, real estate financing, development and urban planning practices in Bangladesh, Bhutan, India, the Maldives, Nepal, Pakistan and Sri Lanka. A particular focus of the book is on topics such as the provision of affordable housing, sustainability, innovative office concepts such as co-working and the development of real estate investment trust (REIT) markets in South Asia. This book integrates knowledge on real estate markets in and across South Asian countries by means of country profiles and case studies to provide industry professionals, policy makers and scholars with a fundamental understanding of characteristics, opportunities and challenges in the region. The book is intended for readers with interests in real estate development, finance and investment, urban planning and housing in South Asia. It is also suitable as a reference textbook for undergraduate and graduate students in programs focusing on real estate, economic development, urban planning and public policy in South Asia and other emerging countries. Textbook for the Florida Real Estate Sales Associate Pre-License Course for Bert Rodgers Schools.

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