

# **Legal Interviewing and Counseling**

**A Client-Centered  
Approach**

David A. Binder  
Susan C. Price



# **Legal Interviewing And Counseling A Client Centered Approach**

**David A. Binder, Susan C. Price**



## Legal Interviewing And Counseling A Client Centered Approach

Legal Interviewing and Counseling David A. Binder,Susan C. Price,1977 Concerned with how lawyers can interact with clients to help them solve their legal problems Deals specifically within the context of dispute resolution cases Within the context of that litigation the book examines the task which lawyers must perform and the skills they must have in order to be effective counselors The authors provide a description of the objectives of the legal interviewing and counseling processes the forces which motivate clients to participate in these processes and the basic techniques which are needed to successfully achieve the goals of legal interviewing and counseling

Instructor's Manual for Legal Interviewing and Counseling David A. Binder,1979

**Lawyers and Clients** Stephen Ellmann,2009 *Lawyers and Clients Critical Issues in Interviewing and Counseling* examines practical and theoretical challenges lawyers face with clients Each chapter explores a critical issue in interviewing and counseling such as developing connection across difference dealing with atypical clients and using engaged client centered counseling Ellmann Dinerstein Gunning Kruse and Shelleck investigate these issues primarily through detailed analysis of lawyer client conversations which invite the reader to consider and critique the lawyer s choices A key theme is engaged client centered lawyering which emphasizes the importance of client choice and the impact of lawyers on clients and affirms lawyers ability to achieve wise engagement with clients

**The Counselor-at-law** Robert F. Cochran,John M. A. DiPippa,Martha M. Peters,1999

**Lawyers as Counselors** David A. Binder,Paul Bergman,Susan C. Price,1991

**Lawyers as Counselors** ,2012-01-01 The third edition of this pathbreaking text expands the principles of client centered lawyering into areas not explored in previous editions It newly covers transactions involving non profit organizations Chapter 9 counseling of corporations and loosely structured community action groups Chapter 21 and the interviewing and counseling of defendants charged with criminal offenses Chapters 10 and 22 Pub desc

*Interviewing & Counselling* Jenny Chapman,2012-10-12 The purpose of this book is to help law students to develop and practice communication skills in the context of client interviewing and counselling

*Client Science* Marjorie Corman Aaron,2012-05-04 Lawyers know that client counseling can be the most challenging part of legal practice Clients question and often resist the complexities and uncertainties inherent in law and legal process Honest advice from the lawyer can make a client doubt his or her allegiance and zeal Client backlash may be directed at the lawyer who communicates bad news Thus the lawyer may feel torn between the obligation to clearly inform a client about weaknesses in legal positions and fear of damaging the client relationship Too often the lawyer struggles to counsel a particularly difficult client but to no avail Client Science is written to provide insight and advice to lawyers on how to more effectively communicate with their clients with regard to legal realities and difficult decisions It will help lawyers with the always difficult task of delivering bad news which will result in better informed and thus more satisfied clients The book explains applicable social science research and insights and translates them into plain language relevant to legal practice and client counseling Marjorie Corman Aaron offers specific suggestions related to a lawyer s ordering timing phrasing and type of explanation as well as style adjustments for the lawyer s voice gesture and body position all to impact client counseling and to improve the lawyer client relationship

*Legal Interviewing and Counseling in a Nutshell* Thomas L. Shaffer, James R. Elkins, 2005 In today's world lawyers tend to become identified more with law and less with people the public interest social welfare and the common good However many lawyers are sensitive people oriented professionals who relate to their clients as persons and not as problems The authors argue that counseling is the heart and soul of lawyering and that it is an integral part of the legal education

**Legal Counseling, Negotiating, and Mediating** G. Nicholas Herman, Jean M. Cary, 2009 This book provides a comprehensive descriptive and prescriptive treatment of legal counseling interviewing and negotiation including mediation and plea bargaining As reflected in the title the book takes a practical approach to these skills so students can learn specifically how to engage in effective counseling and negotiating The book also emphasizes pertinent ethical and legal considerations in connection with counseling clients and negotiating settlements The authors discuss leading theoretical approaches to the extent those approaches can be meaningfully applied in practice The overall effect is to emphasize that blend of theory practice ethics and law that is most meaningful in the sense of having real life application to effective client representation The Appendices to the book provide numerous negotiation and mediation including plea bargaining role plays Interviewing and counseling role plays are provided in a separate Teacher's Manual available only to professors which also includes the confidential instructions for the negotiation mediation and plea bargaining role plays This book also is available in a three hole punched alternative loose leaf version printed on 8 5 x 11 inch paper with wider margins and with the same pagination as the hardbound book

**Intentional Interviewing and Counseling** Mary Ivey, Allen E. Ivey, 2013-02-28 Over 450 data based studies and years of field testing attest to the effectiveness of the Microskills model in INTENTIONAL INTERVIEWING AND COUNSELING FACILITATING CLIENT DEVELOPMENT IN A MULTICULTURAL SOCIETY International Edition This hallmark text enables students of many backgrounds to master basic skills in a step by step fashion thereby rapidly empowering them to use listening and influencing skills as they conduct full interviews Along the way students are challenged to re evaluate their current behaviors and perceptions As a result they gain valuable insight about themselves their strengths and the areas where they can develop further By the time they finish reading the text students will have the ability to adapt their skills to address both individual and multicultural uniqueness conduct interviews using five different theoretical approaches and be well on their way to developing a personalized style and theory of interviewing and counseling that matches their own aptitudes and affinities

Model Rules of Professional Conduct American Bar Association. House of Delegates, Center for Professional Responsibility (American Bar Association), 2007 The Model Rules of Professional Conduct provides an up to date resource for information on legal ethics Federal state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases disciplinary actions disqualification issues sanctions questions and much more In this volume black letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application The Rules will help you identify proper conduct in a variety of given situations review those instances where discretionary action is possible and define the nature of the relationship between you and your clients colleagues and the courts

**Essential Interviewing and Counseling Skills** Tracy A. Prout, Tracy Prout, PhD, Melanie Wadkins, PhD, 2014-03-27 Print CourseSmart

**Essential Lawyering Skills** Stefan H. Krieger, Richard K. Neumann Jr., Renee McDonald Hutchins, 2020-02-02 The Sixth Edition of Essential Lawyering Skills Interviewing Counseling Negotiation and Persuasive Fact Analysis continues to emphasize the role of the attorney in the lawyer client relationship Widely respected practitioners and teachers the authors introductions visual aids and realistic examples illuminate the basic mechanics of these key skills Case situations and problem solving scenarios engage students in developing essential lawyering skills that mirror legal practice The topic of professional responsibility is integrated throughout New to the Sixth Edition New co author Ren e Hutchins brings her new perspective to the course Updated and improved design makes the material more accessible for today s student Increased coverage of negotiation in the plea bargaining context Updated examination of the use of electronic media in fact analysis and negotiation Professors and students will benefit from An emphasis on practice and the mechanics of negotiation and persuasion rather than on theory Complete coverage of problem solving interviewing counseling negotiation and fact analysis Remarkably clear and penetrating discussion of the persuasive value of facts supported by useful visual aids Generous use of interesting examples that place topics in context Integrated coverage of professional responsibility where appropriate Experienced authors who draw upon many years of teaching and writing about lawyering skills

**Psychology for Lawyers** Jennifer K. Robbennolt, Jean R. Sternlight, 2021 The primary goal of this book is to expose lawyers and law students to some of the key insights offered by the field of psychology and to illustrate the ways in which understanding these insights can improve the practice of law

**Client Interviewing, Counseling, and Decision-making** G. Nicholas Herman, Melissa A. Essary, 2021-04-21 This book provides a practical approach to client interviewing counseling and decision making These are practical skills not theoretical ones Thus the overall pedagogical approach taken by the text is to explain to students what to do and how to do it when engaging in interviewing counseling and decision making with a client This accords with the growing trend in law schools to de emphasize heuristic theory in teaching practical skills and instead to teach those skills in simulated real life contexts Based on the guidance and techniques provided in the text students will best learn the skills of interviewing and counseling by applying them in various role plays contained in the Teacher s Manual or through other role plays developed by their professor Other features of this book that are worthy of mention The book is deliberately designed to be short to get to the point without unnecessary palaver The book provides an extensive discussion of the most pertinent provisions of the ABA Model Rules of Professional Conduct relating to client interviewing counseling and decision making The book discusses interviewing witnesses and counseling in certain special contexts including counseling about settlement counseling through the writing of opinion letters counseling the client as a deponent and counseling the criminal defendant The new edition of the book adds sections addressing counseling about mediation counseling about transactional matters and the role of emotional intelligence

**A Short & Happy Guide to Effective Client Interviewing and Counseling** O. J. Salinas, 2016 Softbound New softbound print book

**Legal Interviewing and Counseling in a Nutshell** Thomas L. Shaffer, 1976

*Essential Lawyering Skills* Stefan H. Krieger, Richard K. Neumann, 2003 This up to date book includes recent research and scholarship in all four skills interviewing counseling negotiation and fact analysis Drawing on years of teaching experience The author show students how to organize analyze and marshal facts into powerfully persuasive arguments This Highly Effective Text Offers a unique emphasis on fact analysis that shows students how to recognize organize and utilize the persuasive value of facts with new charts illustrating factual patterns and organization expert instruction in essential legal skills from a highly experienced author team covering the basics of problem solving interviewing counseling and negotiating a streamlined example driven presentation minimizing theoretical digressions and instead drawing students into real case situations and problem solving scenarios consistent attention to ethical concerns alerting students to issues of moral and professional conduct wherever appropriate This New Edition Also Features three new chapters Communication Skills Cross Cultural Issues and Fact Investigation focus on professionalism that includes working with clients problem solving with adversaries and reflecting on core issues and more examples from criminal law The area of the law most familiar to first year students thorough coverage of the skills involved in both adversarial and problem solving negotiation

TIP 35: Enhancing Motivation for Change in Substance Use Disorder Treatment (Updated 2019) U.S. Department of Health and Human Services, 2019-11-19 Motivation is key to substance use behavior change Counselors can support clients movement toward positive changes in their substance use by identifying and enhancing motivation that already exists Motivational approaches are based on the principles of person centered counseling Counselors use of empathy not authority and power is key to enhancing clients motivation to change Clients are experts in their own recovery from SUDs Counselors should engage them in collaborative partnerships Ambivalence about change is normal Resistance to change is an expression of ambivalence about change not a client trait or characteristic Confrontational approaches increase client resistance and discord in the counseling relationship Motivational approaches explore ambivalence in a nonjudgmental and compassionate way

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