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How to Survive and Thrive in the Merchant Services Industry *Survive and Thrive in the Merchant Services Industry* **Launching Your Yahoo! Business Web Stores Do-It-Yourself For Dummies** **The New How [Paperback] You'Re a Business Owner, Not a Dummy! Survive and Thrive in the Merchant Services Industry** *The Legend of the Monk and the Merchant* Merchant Acquirers and Payment Card Processors: A Look Inside the Black Box **Starting a Yahoo! Business For Dummies** **The Ultimate Guide to Merchant Account Sales Success and Huge Residual Income** **The Basics of Internet Business** *Succeeding at Your Yahoo! Business* *Overture* and Yahoo Advertising *How to Sell Anything on Yahoo!... and Make a Fortune!* **Search Engine Advertising** *Exact Solutions for Buckling of Structural Members* Design and Launch an Online Boutique in a Week Simple Treatments for Complex Problems International Law Situations, with Solutions and Notes. 1907 **PayPal Merchant Services** *Business Boutique Creating Web Pages All-in-One Desk Reference For Dummies Oracle Case Management Solutions* **Pro PayPal E-Commerce Securing Our Trade Routes State, Peasant, and Merchant in Qing Manchuria, 1644-1862** Plunkett's E-Commerce & Internet Business Almanac *Prison Violence* **Payments and Banking in Australia** *Structural Vibration* **Plunkett's Outsourcing & Offshoring Industry Almanac** **Digital Transformation in Financial Services** **Yahoo Income** **Start Your Own e-Business** Design and Launch an E-Commerce Business in a Week Yahoo! SiteBuilder For Dummies Affordable Housing in the Urban Global South *Official Gazette of the United States Patent and Trademark Office* **Starting an Online Business All-in-One For Dummies**

Today Yahoo! is a top ranked, highly trafficked Web site on the Internet. Word of mouth grew into what is now a publicly traded company. A Yahoo! listing is as important as one in the phone book. Yahoo! has evolved into a multinational Internet and communications phenomenon. 88 percent of adults who purchase items online conduct some sort of online research prior to completing their purchase. If you are in business, you need a Yahoo! store front. Yahoo! bases much of its consumer brand on the fact that it is a leading portal and search engine dedicated to connecting people and hopefully customers to online information quickly and easily and to making the vast, complex Internet into a useful resource. Yahoo! has changed the way products and services are purchased all over the world. In recent years Yahoo! sellers posted an estimated \$60 billion in sales. There are businesses earning \$1 million a year selling products on Yahoo! today. Yahoo! also allows you to run a business that requires no advertising costs. This expertly written new book will show you how to take advantage of this business phenomenon and arm you with the proper knowledge and insider secrets. Filled with actual examples and anecdotes from real Yahoo! entrepreneurs, this book is as engaging as it is informational. Start making money on Yahoo! today. The book starts with a complete overview of how Yahoo! works. Then, you are guided through the whole process of creating the store front, photography, writing copy, text, formatting, managing the store front, shipping, collecting payments, registering, sources for merchandise, multiple sales, programming tricks, PayPal, accounting, creating marketing, merchandising, managing e-mail lists, advertising plans, taxes and sales tax, the best time to list items and for how long, international customers, electronic commerce, keywords, key word marketing, and Yahoo! secrets; everything you will ever need to get started making money on Yahoo! This complete manual will arm you with everything you need, including sample business forms, contracts, worksheets and checklists and dozens of other valuable, timesaving tools of the trade that no business should be without. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company presidentâ€(tm)s garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. Each year, hundreds of millions of credit & debt cardholders make billions of transactions worth trillions of dollars. Yet few are aware that such transactions travel through, & are made possible by, a group of intermediaries that accept cards, handle card transactions, manage the dispute-resolution process, & set rules that govern card transactions. This article demystifies the ¸Black Box¸ of the transactions process for payment cards. Describes a simple transaction with a private-label card. Emphasizes the key roles of merchant acquirers & card processors. Delineates the risk factors associated with specific industries, merchant types, & transactions that influence the price merchants pay for acquirers¸ services. Discusses ways that merchant acquirers manage risk. Wouldn't you love to own your own trendy boutique—a hot spot that showcases your unique style? Do you daydream about selling your signature products to high-end shoppers? Your dream is just a few clicks and one week away! Whether your taste is classy and elegant or hip and unique, there's a spot for you in today's largest retail center—the internet. In just days, build your posh, online boutique selling luxury, designer goods or your own upscale, signature products. Learn how to handle and showcase inventory, reach affluent shoppers, fulfill orders, accept payments and so much more—using turnkey solutions that require no technical skills! • Design a professional specialty-retail site using inexpensive, turnkey solutions from established companies like Google, Yahoo!, and Go Daddy that require no programming or graphic design knowledge • Create eye-catching content that captures elite shoppers and keeps them coming back • Use foolproof online tools that work 24/7 to handle payments and accept orders • Drive traffic using search engine optimization, new media marketing and other marketing and advertising techniques • Skillfully handle inventory, order fulfillment, customer service and all other operations. Stylish, unique, one-of-kind—turn your personal taste into a successful, online store—in just a few clicks and a few days! Are you excited about opening your Web store, but a little intimidated too? Relax! Web Stores Do-It-Yourself For Dummies is here to guide you step by step through the whole process. You'll find the easiest and best ways to choose a provider, sign up with payment processors, and open for business in no time. This make-it-happen guide for online entrepreneurs walks you through the process of opening an account, designing your store for easy shopping, creating a catalog that shoppers can't resist, processing orders and payments efficiently, and much more. You'll find the best ways to choose merchandise, establish store information, create a skype phone number, develop store policies, and reach the customers you want. Discover how to: Pick products that will really sell Find and evaluate storefront providers Establish payment options Accept credit card payments safely Lay out your design from the ground up Set up a catalog of goods Arrange for shipping Incorporate the best practices of super-selling sites Keep your store up to date Put your Web store at the hub of your sales Fine-tune before you open Take advantage of search engines and pay-per-click campaigns Complete with lists of the top ten things every Web store needs, tips for designing your store, and traps to avoid while building and running your store, Web Stores Do-It-Yourself For Dummies makes opening your Web store fast, fun, and simple! Structural Vibration: Exact Solutions for Strings, Membranes, Beams, and Plates offers an introduction to structural vibration and highlights the importance of the natural frequencies in design. It focuses on free vibrations for analysis and design of structures and machine and presents the exact vibration solutions for strings, membranes, beams, a Presents information on the process of creating a successful business strategy that focuses on participation of all employees at all levels in a business enterprise. Yahoo! is the third most active shopping site on the Internet and this hands-on guide makes it easy for anyone to start selling on Yahoo! in no time. With retail e-commerce sales topping \$263.3 billion in 2013,and millions of people now flourishing as internet entrepreneurs, the web is the place for new businesses to be. This guide makes tapping into highly lucrative markets with an easy-to-start, inexpensive internet business easier than ever. Readers can use the successful strategies and extensive step-by-step process outlined in this book to turn their dream of entrepreneurship into a lucrative, online reality. With information on everything from choosing a domain and building a site to search engine optimization and cashing in on affiliate programs, this indispensable guide will become every “netpreneur’s” business-building bible. The Yahoo! Stores have grown into one of the largest online shopping destinations on the Web today. The nearly 20,000 Yahoo! Stores have a 71% reach among online consumers, the highest on the Web. Many of these stores have become so successful that they have grown from small ‘mom and pop’ or part time businesses into full time money-making ventures. A whole new set of skills and knowledge are needed to operate a Yahooo Store like a full time eCommerce business. Succeeding At Your Yahoo! Business teaches you how to customize a Yahoo! Store using the basic elements of the popular web design program Dreamweaver, including architecting an eCommerce web site. It then takes three different types of Yahoo! Stores and deconstructs them, showing you how they are formed and how they sell the products or services they offer. There is also an entire section on how to position a Yahoo! Store, acquire customers, and retain those customers. Finally, the book will show you how to set up the necessary accounting and operations systems, and how to hire the staff necessary to successfully run your business. The study of buckling loads, which often hinges on numerical methods, is key in designing structural elements. But the need for analytical solutions in addition to numerical methods is what drove the creation of Exact Solutions for Buckling of Structural Members. It allows readers to assess the reliability and accuracy of solutions obtained by nume In order to compete in todays global marketplace, it is essential that businesses large and small accept credit and debit cards from their customers. Credit and debit card usage continues to rise; if you dont want your customer going to one of your competitors, you must accept plastic. You need to establish a merchant account. Plenty of providers offer these processing services, but not all of them will share in your companys vision. In this guide, author Michael Mintz provides advice and information about handling a merchant account. It answers these vital questions: How does the credit and debit card process work? What is interchange, and why do I care about it? Who makes what on each transaction? What are the pricing strategies and additional fees? How do I read my month-end statement? Why should I worry about PCI compliance? What does the Durbin Amendment mean to me? What should I know about American Express? Youre a Business Owner, Not a Dummy provides an insiders look at the sometimes complex system of merchant accounts and provides a wealth of information to help you make the right decision for your business. Market research guide to the outsourcing and offshoring industry a tool for strategic planning, competitive intelligence, employment searches or financial research. Contains trends, statistical tables, and an industry glossary. Over 300 one page profiles of Outsourcing Offshoring Industry Firms - includes addresses, phone numbers, executive names. Organizations increasingly need to deal with unstructured processes that traditional business process management (BPM) suites are not designed to deal with. High-risk, yet high-value, loan origination or credit approvals, police investigations, and healthcare patient treatment are just a few examples of areas where a level of uncertainty makes out Shockingly, less than 1% of those who set out to create big residual income for themselves in the merchant services industry actually make it pass the 6 month mark.Renowned author and merchant-level salesperson Clark Pierson opens up his playbook and shows you how he created a lifetime monthly residual income stream of \$18,000 in his very first year.Imagine how you'll feel when you no longer have to deal with cold calling all day every day, working like a dog for small and unprofitable accounts, and even slow to no residual income growth month after month.Imagine what it would be like to put each and every one of these challenges into the past where they belong.Well, you don't have to "imagine" any longer... Whether you want to build a Web page to recap a recent family reunion, promote your beagle breeding business, or market the next pet rock and make millions through e-commerce, this book will get you started. With almost 800 information-packed pages, it's actually nine concise minibooks, each tackling a specific aspect of Web development. Beginners will get off to a good start and old hands will learn the latest on XML, JavaScript, and more. This guide covers: Getting up to speed on the basic information and skills you need to start creating a Web site Finding an Internet Service Provider (ISP) or a free Web-hosting like Yahoo! GeoCities to host your Web pages Choosing and registering a domain name Selecting tools for your Web workshop, including Web browsers, graphics programs, HTML editors, Java and animation tools, and office suites Designing and tweaking Web pages with HTML Using FrontPage 2003 as an HTML editor, an image editor, and a Web site publisher Using Dreamweaver MX 2004, with info on incorporating images such as rollovers and hot spots, laying out pages with layers, using templates, and more Adding pizzazz to your Web pages with multimedia, including graphics, sound, video, animation, and applets Using JavaScript to create interactive features such as clickable images and smart forms, with info on basic JavaScript constructions, such as comments, variables, conditional expressions, loops, and operations Using Flash MX 2004 to create sophisticated graphic effects and movies Adding e-commerce capability using simplified, hosted, off-the-shelf, or build-your-own systems Using XML (Extensible Markup Language) to encapsulate and transmit not just Web pages but any kind of structured info (such as database records) Whole books have been written on these topics and programs, but this all-in-one guide will give you a good overview of essential information. Step-by-step instructions and screen shots guide you smoothly though the things you want to do. And you'll get hands-on experience right from the start with the CD-ROM that comes with the book. It includes: Trial versions of Macromedia Dreamweaver MX 2004, Flash MX 2004, and Contribute xmlspy Version 2004 Home Edition, evaluation If you're looking for a convenient reference that will get you started and give you the basics on adding new features and functions to your Web pages, Creating Web Pages for Dummies, 2nd Edition is the resource you'll use again and again. Note: CD-ROM/DVD and other supplementary materials are not included as part of eBook file. PayPal offers a wide range of payment technologies, but it's not always clear which is the best choice for a website. This book gets under the hood to show you how the different technologies work, how to choose the right solution, and how to implement it - complete with real-world examples. The book shows developers how to integrate PayPal directly into websites to make use of its payment technologies. This allows developers, no matter what language they program in, to build shopping carts or similar channel products with PayPal as a payment option. The book is written by a PayPal employee with great knowledge of the technology. This book analyzes the set of forces driving the global financial system toward a period of radical transformation and explores the transformational challenges that lie ahead for global and regional or local banks and other financial intermediaries. It is explained how these challenges derive from the newly emerging post-crisis structure of the market and from shadow and digital players across all banking operations. Detailed attention is focused on the impacts of digitalization on the main functions of the financial system, and particularly the banking sector. The author elaborates how an alternative model of banking will enable banks to predict, understand, navigate, and change the external ecosystem in which they compete. The five critical components of this model are data and information mastering; effective use of applied analytics; interconnectivity and “junction playing”; development of new business solutions; and trust and credibility assurance. The analysis is supported by a number of informative case studies. The book will be of interest especially to top and middle managers and employees of banks and financial institutions but also to FinTech players and their advisers and others. Save up to \$75 on Yahoo! Web Hosting! Choose the right graphics, include links and feedback forms, and add "wow" You too can develop cool Web sites with Yahoo! SiteBuilder and this handy, easy-to-follow guide! All the basics of good site design are here, plus step-by-step directions for creating your site with text, links, pictures, and animation. Once you're finished building your site, cash in a special offer from Yahoo! for discounted Web hosting and share your work with the world. Discover how to Create and publish a basic site in minutes Use SiteBuilder templates Design a site that's easy to navigate Avoid common mistakes amateurs make Offer maps and searches on your site The tools you need to follow your dream of starting and running an online business! With the right knowledge and resources, you can take action to start the online business you've been dreaming of. This comprehensive guide provides tips and tricks for turning your dream into a reality. The sixth edition of Starting an Online Business: All-in-One For Dummieswill teach you the basics and beyond. It will prepare you to set up your business website, offer your products in an online store, and keep accurate books. The authors help you navigate the primary legal, accounting, and security challenges related to running an online business. Fund your business for success and future growth Use SEO strategically to drive traffic to a well-designed site Market your business effectively as an entrepreneur Stand out, build customer relationships, and sell on social media Keep up with ecommerce trends to stay a step ahead With some guidance, you can find your market niche, create a business plan, and decide on a revenue model. Then, it's time to set up shop! Starting an Online Business can help bring your dream of an online business to life and guide you on the road to success. Have you fantasized about your own retail store—selling your own specialty items, showcasing unique products or better promoting existing products? Or have you dreamed of working from home, setting your own hours and still making great money? Today's technology makes it easier than ever to take your retail dreams to the world's largest marketplace—the Internet. In just days, you can build your own eCommerce website, reach potential customers by the millions, process orders 24/7 and accept payments from all over the world—with no technical background or graphic design skills! • Design a professional eCommerce site using inexpensive, turnkey solutions from established companies like Google, Yahoo!, and Go Daddy that require no programming or graphic design knowledge • Create content and online deals that capture shoppers and keep them coming back • Use surefire online tools that work 24/7 to handle payments and accept orders • Drive traffic using Search Engine Optimization and other marketing and advertising techniques • Skillfully handle inventory, order fulfillment, customer service and all other operations The world's largest marketplace is at your fingertips...take advantage of it! Do you want to learn the ins and outs of Overture and Yahoo advertising to make your products and services available for up to 275 million searches per day? Do you want to take advantage of 110 tips and tricks to dominate selling on Overture and Yahoo? Whether you are new to Pay-Per-Click advertising or a seasoned marketer, Overture and Yahoo Advertising will show you how in a quick and easy format loaded with charts, guides, hyperlinks to free Internet advertising tools, tables and 110 tips and tricks to maximizing your Return-on-Investment. See why Pay-Per-Click advertising is exploding on the Internet and why small businesses worldwide are adopting it as their primary sales tool. Here is but a sampling of the topics covered: Bid traps V How to exploit and avoid them How to get a Premium Listing without bidding in the top 3 spots The Yahoo Premium Listing exception Secrets of Content Match The CNN Premium Listing exception How to list your business for free on Yahoo's Local Match Examples of great ad titles The best keyword placement within the Bodylines Definitive ad stylization Tricks to keyword plurals and misspellings Guide to Overture foreign countries and languages 25 examples of ads that work on Yahoo and those that don't Commonly overlooked Yahoo advertising programs How to budget and control your monthly spending And a whole lot more. . . You've made the decision to take your business online, but where do you go from here? Launching Your Yahoo! Business helps you do everything from creating a business plan to using basic marketing strategies to promote your business to managing a Yahoo! store. It also includes tips and warnings on how to avoid common pitfalls, as well as terms and directions to web resources for additional information. This book will show you how to put the "e" in e-commerce with a successful Yahoo! store. Completely updated and revised for 2020, "Survive & Thrive In The Merchant Services Industry" is your playbook on how to succeed in the new era of payment processing. When you order your copy today, you will learn... - Industry Basics - New Product Trends - Point of Sale Financing - Alternative Lending - Point of Sale Systems - How to Develop a Sales Strategy - Selling in the 3rd Wave of Merchant Services - How to Sell Cash Discounting/Surcharging - Target Marketing - 20 Hot Prospecting Tactics - Why Sales Reps Fail - The 10 Distinctions of Personal Success - Preventing Objections - How to Close More Deals - How You Make Money in the Industry Now features guest chapter contributions from seven of the best in the Merchant Services industry, including... - James Shepherd - Alan Lacost -Todd Ablowitz - Dr. Heather Mark, Ph.D., CCEP - Jim Fink - Suresh Dakshina - Patti Murphy - Dale S. Laszigi - Alex Daily Plus, this new version features nine interviews from the top movers and shakers in the payment processing profession including: Paul Green, Robert O. Carr, Todd Ablowitz, O.B. Rawls, Chris Lee, Kate Gillespie, Mark Dunn, Matt Hoskins, Paul A. Rianda. NEW LIMITED-TIME BONUS: When you add your book to your cart today, you'll get access to an exclusive online resources section for payment processing professionals (secret link shared in the book) that includes: - Industry Glossary - Industry History - Contributing Writers Bios - Interviewee Bios - Developing a Telemarketing Script - Daily Call Sheet - Sample Client Questionnaire - Pain & Pleasure Exercise - Preventing Objections Worksheet - Framework Planner - Lifestyle Design Workshop - The Top 12 Objections - Visa Net Booklet - Income goal sheet and training videos All of these bonuses, reports, guides, videos, ebooks, worksheets, and more are a \$397 value. You get everything FREE when you order your copy today. About the Author: Marc Beauchamp is a dynamic and engaging entrepreneur who has developed several successful companies. He has over 30 years' experience in sales, training, and marketing in various roles. He has worked in the payments industry since 1995 and has hired and trained several thousand merchant services professionals over the span of his career. His most recent position he served as President of a Super ISO with over 2,000 sales partners and 2B in annual processing. Marc now manages a portfolio of investments in the payment processing, consumer finance, and fintech space. Marc has created a unique program called the "The Framework" which combined with live training and interactive modules helps ISOs and agents take responsibility for their results and expand their production across Body, Being, Balance and Business. He is uniquely aware of the challenges facing sales representatives, sales managers, issuers, acquirers, banks and ISOs. Marc lives in The Woodlands, Texas with his wife of 25 years and three daughters. This study seeks to lay bare the relationship between the sociopolitical structures that shaped peasant lives in Manchuria (northeast China) during the Qing dynasty and the development of that region's economy. The book is written in three parts. It begins with an analysis of the ideological, political, and economic interests of the Qing ruling house in defending its homeland in the northeast against occupation by non-Manchus, and examines how these interests informed state policy and the reconfiguration of the region's social landscape in the first decades of the dynasty. The book then addresses how this agrarian configuration unraveled under challenge from settler peasant communities and gives an account of the resulting property and labor regimes. The study ends with an account of how that social formation configured peasant economic behavior and in so doing established the limits of economic change and trade growth. There is a movement of women stepping into their God-given gifts to make money doing what they love. If you're ready to join them, this is your handbook that will take the ideas in your head and the dream in your heart and turn them into action. *Help you create a step-by-step, customized plan to start and grow your business. *Show you how to manage your time so you can have a business- and life- that you love. *Explain overwhelming business stuff like pricing, taxes, and budgeting in simple terms. *Teach you how to use marketing to reach the right people in the right way. Most Internet search engines now allow marketers to buy specific keyword positions in addition to, or instead of, programming their way to the top. This book reveals how to effectively buy a top position on the major search engines and directories. The Cognitive Behavioral Analysis System of Psychotherapy (CBASP) is a set of techniques that has proven to be efficacious in the treatment of chronic depression. This book describes ways in which it can be extended in the treatment of patients with a wide variety of psychological disorders and difficulties, in a wide variety of settings. Vivid case illustrations and session transcripts illuminate the authors' presentation of appropriate modifications and implementations of the basic approach for personality and anxiety disorders, behavior problems in children, couples distress, and anger. The approach is flexible, efficient, and simple to train. One chapter focuses on methods for helping parents to help their own children more effectively. CBASP has been shown to work both for patients with severe psychological symptoms and for those with more common everyday problems; both for those who are psychologically sophisticated and for those who are not. Simple Treatments for Complex Problems offers powerful new tools for the clinical armamentarium of mental health professionals who do psychotherapy, and the conceptual armamentarium of those who train them and study treatment effectiveness. Turn browsers into buyers, boost traffic, and more Build your store from scratch, or make the one you have more profitable His online business has been paying his mortgage for years. Now Rob Snell is sharing his Yahoo! Store secrets for planning, building, and managing an online store that delivers the goods! Here's how to profit from keywords, handle credit-card payments, find out

what's hot in other stores, maximize your marketing efforts, and much more. Discover how to Use the Yahoo! Store Editor and Manager Plan effective store navigation Use better images to sell more products Build successful advertising strategies Generate more traffic from search engines Terry Felber has written a parable that will transform your life and your business. Many years ago, this book helped Dave Ramsey rediscover the marketplace as a mission field--and merchants as ministers. Now let it open your eyes to the opportunities for service and leadership all around you. This book will: · Challenge the assumption that banks will continue to control payments and the flow of money. · Point to the chinks in their armour and where the opportunities lie. · Examine the technologies and approaches that have begun to disrupt and transform the current model. · Arm you with the knowledge you need to make sense of and navigate this critical industry, as it transforms in innovative and valuable ways. For the first time in Australian financial history, this book brings together in one place what is under the hood of the Australian payments, money and banking systems, and is a must-read for anyone needing a solid understanding of this critical space. Told as a story, this is an inspiring and captivating treatise on how Australia's systems work and where the future lies. The global increase in the number of slums calls for policies which improve the conditions of the urban poor, sustainably. This volume provides an extensive overview of current housing policies in Asia, Africa and Latin America and presents the facts and trends of recent housing policies. The chapters provide ideas and tools for pro-poor interventions with respect to the provision of land for housing, building materials, labour, participation and finance. The book looks at the role of the various stakeholders involved in such interventions, including national and local governments, private sector organisations, NGOs and Community-based Organisations. Market research guide to e-commerce and internet business a tool for strategic planning, competitive intelligence, employment searches or financial research. Contains trends, statistical tables, and an industry glossary. Includes one page profiles of e-commerce and internet business firms - includes addresses, phone numbers, executive names. How to guide on the Merchant Services industry. Indepth sales and marketing techniques to help outside sales people, ISOs, Financial Institutions gain success. Drawing on a range of research and media sources to provide an international perspective on the topic of prison violence, this book focuses on the impact of such violence on the individual both while he or she is incarcerated and upon his or her release from prison, as well as on society as a whole. With a special emphasis on comparisons of violence among incarcerated populations in the United States, Canada and the United Kingdom, Prison Violence: Causes, Consequences and Solutions explores the various systems that exist to combat the problem, whilst also considering public perceptions of offenders and punishment, as influenced by media and coverage of high-profile cases. Providing a comprehensive analysis of prison violence on national and international levels, this book examines the extent of the problem, theoretical understandings of the issue and concrete solutions designed to prevent and handle such violence. As such, it will be of interest to policy makers as well as scholars of sociology, criminology and penology.

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